

**R. J. Reynolds Tobacco Company
AUGUST PROMOTIONS**

Account Mr. BERNSTEIN 536808 1599 # Amt 5,261.26

Promotion		August	August DPC
Brand Promotion		Salem .40 off 4 carton	Doral .25 off 4 carton

Display Packing

1 ctn Salem Kg 1 ctn Doral _____
 1 ctn Salem 100s 1 ctn Doral _____
 1 ctn Salem Lt Kg 1 ctn Doral _____
 1 ctn Salem Lt 100s 1 ctn Doral _____

*Handled
Mg*

Allocation (cs)

2 Salem King _____ Doral _____
2 Salem 100s _____ Doral _____
2 Salem Lt Kg _____ Doral _____
2 Salem Lt 100s _____ Doral _____
8

Displays

120 _____

Date Product Shipped

8/21 _____

**Display Assembly
(timing)**

Displays Shipped to Retail	Immediately	Immediately	Immediately
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Packing and shipping payment	15.00 per 12M case	15.00 per 12M case	15.00 per 12 M case
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Packing and shipping payment if packing is completed within 2 weeks	28.00 per 12M case	28.00 per 12M case	28.00 per 12 M case
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*Voice mail 800-757-8255 mail box #48795 to request payment before sending out displays.

Note:

- ① Please maintain schedules to prevent overlapping.
- ② Send one display to each account on attached VAP list
- ③ Send one DPC display to each account on attached DPC list.

51849 3117

SALEM

R. J. Reynolds Tobacco Company
AUGUST PROMOTIONS

Account M. Bernstein

Promotion		August	August DPC
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Brand Promotion		Salem .40 off 4 carton	Doral .25 off 4 carton
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Display Packing	1 ctn Salem Kg	1 ctn Doral
	1 ctn Salem 100s	1 ctn Doral
	1 ctn Salem Lt Kg	1 ctn Doral
	1 ctn Salem Lt 100s	1 ctn Doral

Allocation (cs)	<u>2</u> Salem King	<u> </u> Doral
	<u>2</u> Salem 100s	<u> </u> Doral
	<u>2</u> Salem Lt Kg	<u> </u> Doral
	<u>2</u> Salem Lt 100s	<u> </u> Doral

Displays 120

Date Product Shipped 8/21

Display Assembly
(timing)

Displays Shipped to Retail	Immediately	Immediately	Immediately
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Packing and shipping payment	15.00 per 12M case	15.00 per 12M case	15.00 per 12 M case
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Packing and shipping payment if packing is completed within 2 weeks	28.00 per 12M case	28.00 per 12M case	28.00 per 12 M case
---------------------------------------------------------------------	--------------------	--------------------	---------------------

*Voice mail 800-757-8255 mail box #48795 to request payment before sending out displays.

Note:

- ① Please maintain schedules to prevent overlapping.
- ② Send one display to each account on attached VAP list
- ③ Send one DPC display to each account on attached DPC list.

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